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**To whom it may concern:**

AIUT's smart Monitoring Systems have been essential to the efficiency of SERGAS Group LP Gas distribution in United Arab Emirates.

We began utilizing AIUT's Remote LPG Tanks Monitoring systems as of 2013. Moreover, it has shown precision and robustness with a performance KPI of 98% (up to date April, 2019).

The data streams collected by the hardware, analyzed and presented by the software proactively contributed to a 7% savings in our operations because of distribution optimization & effective delivery planning processes thanks to this system.

Our customers also benefited to better manage, optimize LPG consumption for their operations, felt comfort, safety and improved service offering.

SERGAS Group distribution uses AIUTs innovative IoT solutions to provide us with an advantage to both of our customers and company in the local market.

AIUT's dynamic and customer oriented sales and technical team kept supporting growth plans throughout the past period.

Our collaboration kept progressing since, and we are expanding the Remote LPG tanks monitoring systems to cover more tanks here in the UAE or in close by markets, which SERGAS Group operates in.

We recommend adopting AIUTs IoT solutions to Gas & Oil distributors across the region and the world to enhance their customer services in the same time with reducing costs.

Yours Sincerely,

**Mohamed Damak**  
CEO



**Mahmoud Alkaa**  
EOM & Gas Manager



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