



Warsaw, 26.05.2017

**Shell Polska Sp. z o.o.**  
ul. Bitwy Warszawskiej 1920r. 7a  
02-366 Warszawa  
**NIP:** 526-10-09-190  
**NIP UE:** PL 526-10-09-190  
**Tel.:** +48 22 570 00 00  
**Fax:** +48 22 570 00 01  
**E-mail:** info.pl@shell.com  
**Internet:** <http://www.shell.pl>

To whom it may concern,

In 2016 FuelPrime system developed by AIUT was chosen by Shell as official wet stock management tool to be used at around 400 stations in Poland including Shell own sites as well as franchise stations. FuelPrime system has been approved in terms of HSSE, IT IRM Security Management and Wet Stock Reconciliation process based on EPA compliant Statistical Inventory Reconciliation Analysis (SIRA).

FuelPrime system rollout at Shell stations in Poland started in 2016. On-site installations, related HSSE standards and project management supervision process is continuously supervised by Shell. Both internal and external audits are regularly performed.

FuelPrime provides analytical services related with wet stock reconciliation, leakage detection, deliveries supervision and technical issues identification.

FuelPrime system and related processes are providing significant operational optimization. Investigations related with analytical services has already discovered many valuable cases and provided strong evidences of fuel loss reduction at Shell petrol stations.

Yours Sincerely,

Rafal Molenda  
Central-Eastern Europe Finance Manager

**Shell Polska Sp. z o.o.**  
ul. Bitwy Warszawskiej 1920 r. nr 7a  
02-366 Warszawa  
tel. (22) 570-00-00, fax (22) 570-00-01  
NIP: 526 10 09 190

Sąd Rejonowy dla m.st. Warszawy  
XII Wydział Gospodarczy KRS  
KRS 0000005239  
Kapitał zakładowy: 870.687.000 PLN